

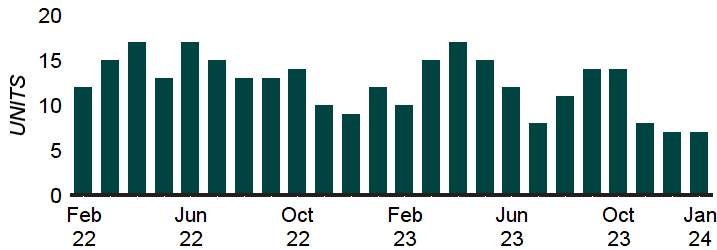
# JANUARY 2024 MARKET REPORT

North Salem  
Single Family

	January 2024	CHANGE FROM December 2023	CHANGE FROM January 2023
MEDIAN SALE PRICE	\$720,000	▲ 33.10%	▲ 24.10%
AVERAGE SALE PRICE	\$653,000	▼ -23.70%	▲ 9.80%
UNITS SOLD	5	▼ -37.50%	▲ 66.70%
AVERAGE DAYS ON MARKET	57	▼ -5.00%	▼ -10.90%
% OF SALES PRICE	99.94	▲ 4.80%	▲ 8.70%
UNITS FOR SALE	7	0.00%	▼ -41.70%
MONTHS OF INVENTORY	1.40	▲ 55.60%	▼ -65.00%

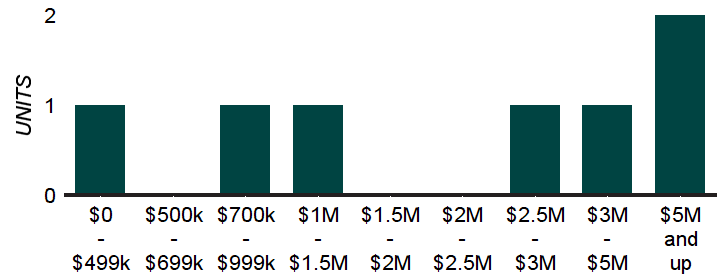
## HOMES FOR SALE

Number of homes listed for sale, end of month



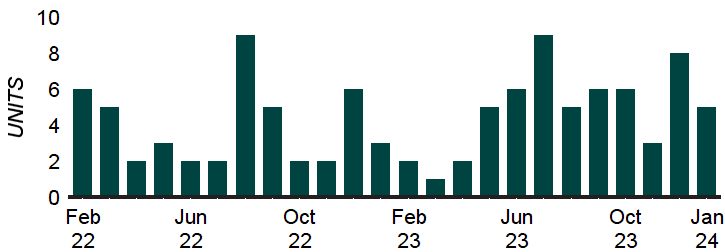
## HOMES FOR SALE BY PRICE RANGE

Number of homes listed for sale at the end of month



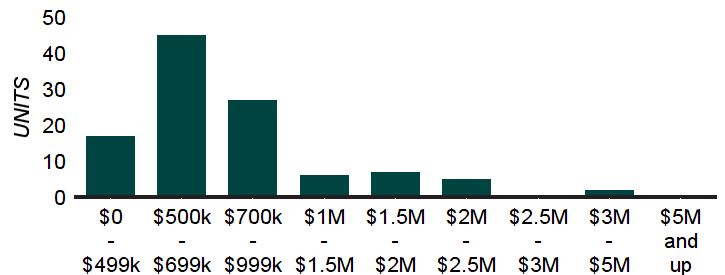
## HOMES SOLD

Number of homes sold



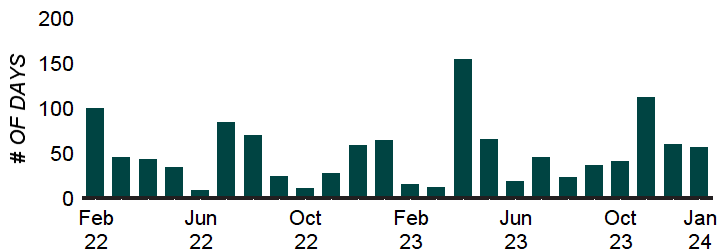
## HOMES SOLD BY PRICE RANGE

Number of homes sold in the previous two years



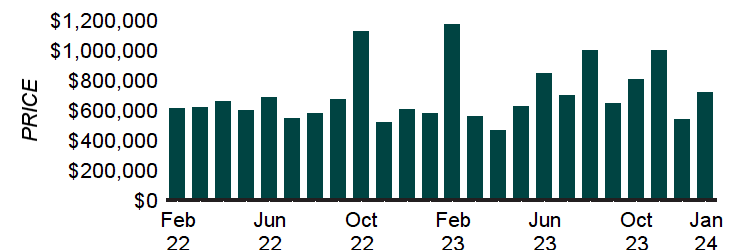
## DAYS ON MARKET - SOLDS

Average days on market for all homes sold



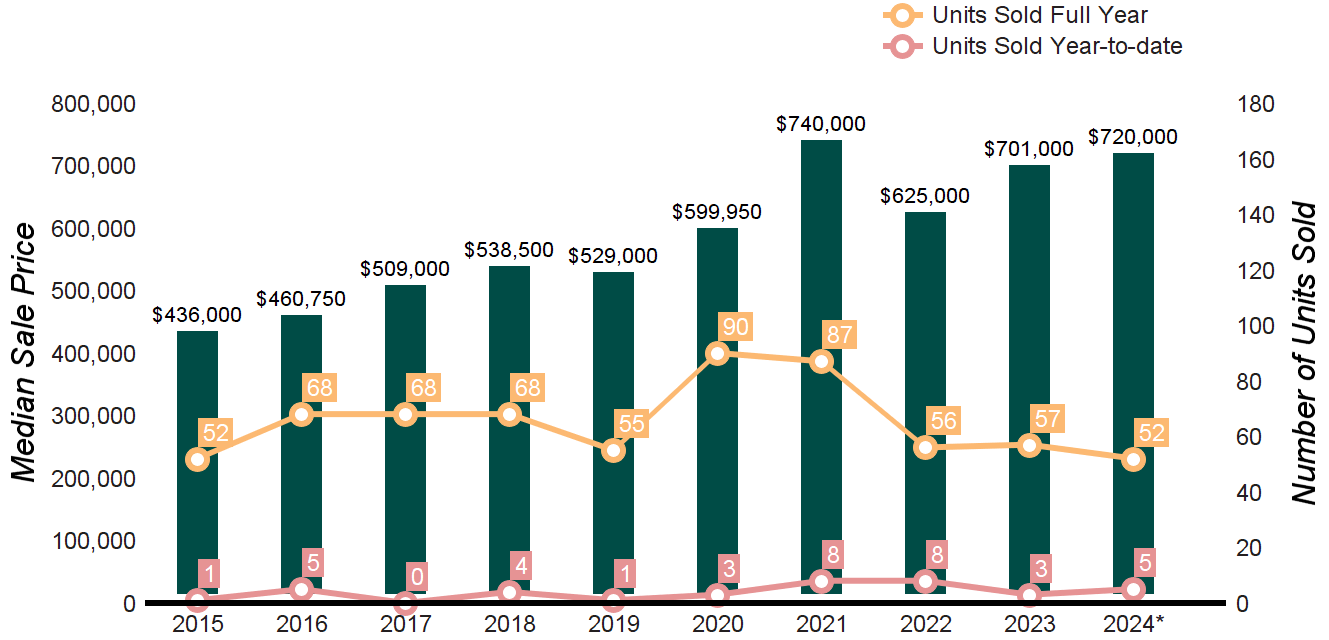
## MEDIAN SALE PRICE

Price of the "middle" homes sold - an equal number of sales were above AND below this price



# TEN-YEAR MARKET HISTORY

North Salem  
Single Family



	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024*
<b>UNITS SOLD</b>	52	68	68	68	55	90	87	56	57	52
	▼ 13%	▲ 31%	0%	0%	▼ 19%	▲ 64%	▼ 3%	▼ 36%	▲ 2%	▼ 9%
<b>MEDIAN SOLD PRICE</b>	\$436,000	\$460,750	\$509,000	\$538,500	\$529,000	\$599,950	\$740,000	\$625,000	\$701,000	\$720,000
	▼ 17%	▲ 6%	▲ 10%	▲ 6%	▼ 2%	▲ 13%	▲ 23%	▼ 16%	▲ 12%	▲ 3%